**Tribhuvan University**
**Institute of Science and Technology**
**2080**
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Bachelor Level / Fourth Year/ Seventh Semester/ Science
**Computer Science and Information Technology (MGT411)**
(Principles of Management)

Full Marks: 80
Pass Marks: 32
Time: 3 hours.

*Candidates are required to give their answers in their own words as for as practicable.*
The figures in the margin indicate full marks.

## Section A

**Attempt any THREE questions.**                                        [3×10=30]

1. Define organizational goals. Explain the goal formulation process.

2. What is management? Describe the principles of management.

3. What is planning? Discuss the major steps involved in the planning process.

4. State and explain the major problems facing business in Nepal.

## Section B

**Attempt any TEN questions.**                                          [10 × 5 = 50]

5. What is learning organization? Explain the benefits of learning.

6. Write the approaches of social responsibility.

7. Mention the types of problems on the basis of urgency.

8. What type of organization formed departmentalization by customers?

9. Introduce conflict. Explain the different types of conflict.

10. Define motivation. Explain Herzberg's theory of motivation.

11. Explain the essentials of effective reward systems.

12. Mention about formal and informal communication.

13. Describe the different types of control system.

14. Write any four negative effects of globalization.

15. Explain the service sector industries of Nepal.

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